FINDSOME & WINMORE BRAND BOOK

DENTITY



PRIMARY LOGO

FINDSOME & WINMORE

FINDSOME & WINMORE

SECONDARY LOGO



TYPOGRAPHY

Aa

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789!@#\$%^&

Champion HTF Bantamweight
Champion HTF Featherweight

Aa

abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789!@#\$%^&

ITC Caslon No. 224 Book / ITC Caslon No. 224 Book Italic
ITC Caslon No. 224 Medium / ITC Caslon No. 224 Medium Italic
ITC Caslon No. 224 Bold / ITC Caslon No. 224 Bold Italic
ITC Caslon No. 224 Black / ITC Caslon No. 224 Black Italic

COLORS



PANTONE BRIGHT RED C
CMYK 0 | 90 | 95 | 0
RGB 239 | 65 | 41
#EF4129



SOLID BLACK

CMYK 0 | 0 | 0 | 100

RGB 35 | 31 | 32

#231F20



PANTONE 520 C
CMYK 0 | 0 | 0 | 25
RGB 199 | 200 | 202
#C6C8CA



PANTONE 550 C CMYK 45 | 15 | 10 | 0 RGB 139 | 185 | 210 #8BB9D2

4

EXTENSIONS

20TH ANNIVERSARY MARK





25TH ANNIVERSARY MARK







BRAND EVENT

BRAND COLLATERAL

{a classic website by FINDSOME & WINMORE}

WEBSITE BADGE

An Arm's Length Production of FINDSOME WINMORE

WEBSITE BADGE FOR the 32789

 $\overline{}$

GULTURE

BRAND MOTTO

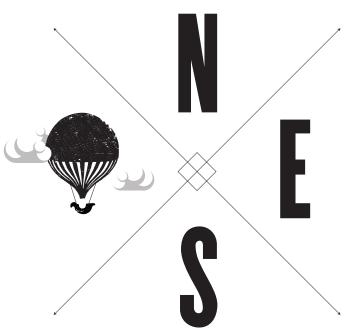
NEVER STOP STOP EXPLORING.

NO BORDERS.
NO BOUNDARIES.
NO LIMITS.

MOTTO MONOGRAM



MOTTO SYMBOL



8

STATIONERY



THANK YOU CARD



findsomewinmore.com 4

FINDSOME & WINMORE

RETURN LABEL

LETTERHEAD



Signature: None

Cc:

Subject:

From: Andy MacMillin - amacmillin@findsomewinmore.com

Aliquam et nisl vel ligula consectetuer suscipit. Morbi euismod enim eget neque. Donec sagittis massa. Vestibulum quis augue sit amet ipsum laoreet pretium. Nulla facilisi. Duis tincidunt, felis et luctus placerat, ipsum libero vestibulum sem, vitae elementum wisi ipsum a metus. Nulla a enim sed dui hendrerit lobortis. Donec lacinia vulputate magna. Vivamus suscipit lectus at quam. In lectus est, viverra a, ultricies ut, pulvinar vitae, tellus. Donec et lectus et sem rutrum sodales. Morbi cursus. Aliguam a odio. Sed tortor velit, convallis eget, porta interdum, convallis sed, tortor. Phasellus ac libero a lorem auctor mattis. Lorem ipsum dolor sit amet, consectetuer adipiscing elit.

Sincerely,

Andrew MacMillin Creative Director



1550 S. Lakemont Ave., Winter Park, FL 32792 407.722.7830

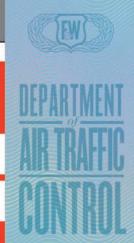


{ CLICK HERE FOR HOT MARKETING TIPS }

OFFICE DOOR SIGN

WIFI CARD







In light of the current situation and in the interest of the health and well-being for all, we are limiting visitors in our office at this time. Please ring the bell for service. Please leave mail in the box and deliveries at front door.

We will waive all signature requirements.

Please call 407-722-7830 if you would like to schedule an appointment.

Regards,

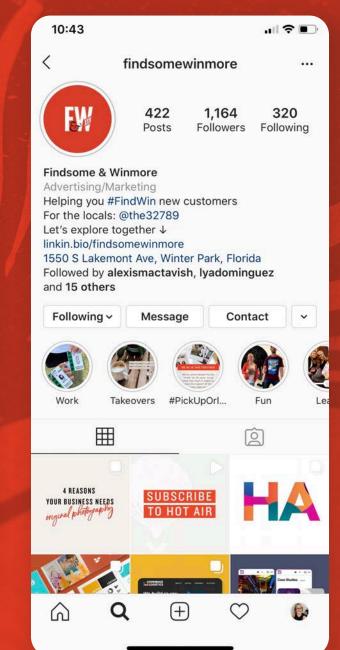
12

SOCIAL

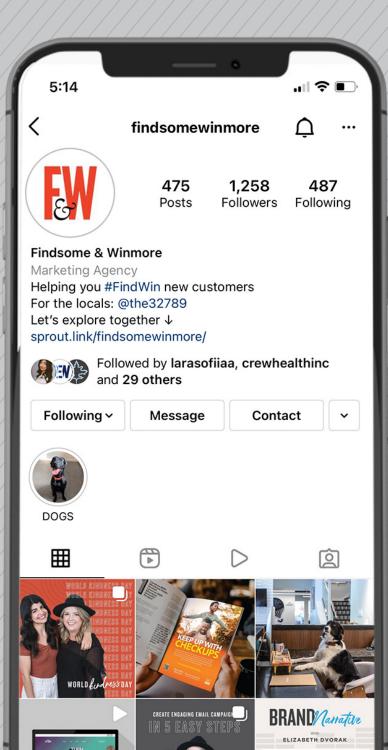


We've called Central Florida
"home" for 25 years, so we
know how much it means to
have the support of the
community. Here are some
cool ways to support other
local businesses and continue
spreading hope.

Findsome & Winmore















A Healthy New Brand Campaign

To further establish themselves as a household name in and around Central Florida, Orlando Health looked to us as their brand agency partner to execute some of their grandest presentations to date.

From all across Central Florida and St. Petersburg, our team created several brand campaign elements including but not limited to updated style for patient testimonials, broadcast commercials and 3D design for the largest billboard on I-4. We approached each project with a fresh perspective while staying grounded in their brand standards.

Each execution strengthened Orlando Health's connection with consumers. Our 3D takeover of Central Florida's largest billboard made waves online. Revealed piece by piece over several days, onlookers recognized the Orlando Health brand right away. In the big game, we introduced a new partnership through precise match cuts and a signature closing line. And by reimagining patient stories to better incorporate key brand elements, we emphasized trust in care in the face of COVID-19.









Case Study - Orlando Health

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Play Boldly. Create Strategically.

After featuring Findsome & Winmore's "Get Closer" creative for two years running, our previous concept proved to be evergreen—unles of course, a pandemic rears its head. Just the fifth PGA Tour event to allow spectators following COVID-19 shutdowns, the API team was looking for a sophisticated campaign to reintroduce the game of golf with an emphasis on safety.

Well-versed in the history surrounding the event as their creative partner since 2018, we looked to the iconic legacy of Arnold Palmer himself to inspire campaign direction. Mr. Palmer's famous quote "you must play boldly to win" guided us to a set of strategically compelling taglines and art that featured familiar scenes of previous tournaments

SOLUTION

By leaning into the Arnold Palmer legacy with a focus on brand awareness, we crafted a memorable, recognizable campaign concept that easily flowed between digital ads, billboards, onsite signage and a website reskin. Even amidst the tournament's limited capacity, we leveraged the power of social to earn over 42,000 engagements, the fifth highest engagement of all time for any PGA Tournament week.











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THE FLIGHT PLAN

- 1. Wake up and be a champion for your clients every day.
- 2. Be dependable. Always do what you say you're going to do.
- 3. Listening is key. Ask a ton of questions and take a ton of notes.
- 4. Be a pro. All the time.
- 5. We, us, and our instead of I, me, and mine.
- 6. There's only one way to do things: the right way.
- 7. Be nice. Build good relationships.
- 8. Say what you mean. Mean what you say. Don't say it mean.
- 9. Do work that makes you proud.
- 10. Never stop learning and share what inspires you.
- 11. Don't take yourself too seriously.
- 12. Be flexible if things don't go as planned.









the Tube



Take the Piccadilly Line to Heathrow Airport.
It's the only way to fly.





This Winter National <u>Doubles</u> Its Luxury Fleet With New DC 3B'!



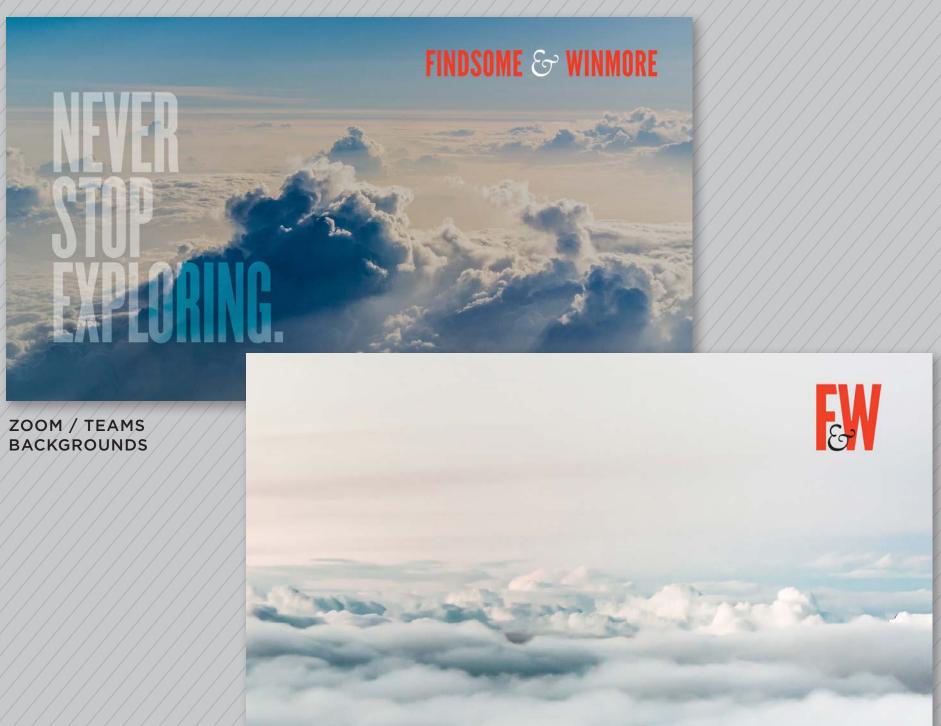












FINDSOME & WINMORE

GENERAL PROPOSAL SAMPLE

Presented To XXXX



FINDSOME & WINMORE

Findsome & Winmore is a full-service agency founded in 1995. Our award-winning firm is driven by a passion for helping clients find and win new customers through smart and effective marketing strategies and tactics. We are a collection of bright minds and willing spirits, with an ever-present commitment to client service and satisfaction.

Our team focuses on forward-thinking, growth-driven solutions. Every team member has an unyielding desire to positively impact the marketing efforts of our clients.

Over more than 25 years, we have built a remarkable track record and lasting relationships by integrating marketing and public relations solutions for a singular purpose:

Find and Win Customers for our Clients.

Our agency principals, along with the entire Findsome & Winmore team, have a remarkable portfolio of experience with local, national and international clients. We have worked with brands at every stage of their life cycle. Having worked both client-side and as agency partners, our leadership has strategically combined these brand and marketing backgrounds to serve clients at the highest level. Here is just a small sample of our experience.







































PROPOSAL DOCUMENTS



